



Newsletter N1

October 2015

SME Instrument Grant

Jun 1st, 2015

On June 1st, we received good news that our REPHLECT proposal, submitted to the European Commission [SME Instrument – Phase 2](#) Call within its [H2020 Research and Innovation programme](#), was invited for contract negotiation.



This has become a very selective funding call (6% success rate on average) now running for two years and that the Commission refers it as the “SME Champions League”. In our call (March 18th) 614 proposals by European SMEs were presented, and only 37 were awarded, with BSQ’s obtaining 14.5 points out of maximum 15. EC’s support to the winners not only comes through grants but also through coaching and the H2020 sponsored marketing campaigns.

<http://ec.europa.eu/research/index.cfm?pg=newsalert&year=2015&na=na-040615>

The grant contract was finally signed on July 27th:

<https://ec.europa.eu/easme/en/sme/5678/recovering-europe-s-photovoltaics-leadership-through-high-concentration-technology>

REPHLECT at Gestiona Radio

Jul 13th, 2015

On July 13th Dr. Ignacio Luque Heredia, CEO of BSQ Solar, was interviewed at *Gestiona Radio* in the program *Europa 360°* by its presenter Carlos Cernuda. *Europa 360°* is a weekly program dedicated to news in the European Union. It provided the first opportunity to explain the

REPHLECT project, BSQ Solar’s HCPV technology, its development, and plans.



Gestiona Radio is a Spanish radio station that specializes in both economic and financial news.

REPHLECT at Radio Emprende

Jul 21st, 2015

Eva Navarro presenter of the program *Emprendedores* (Entrepreneurs) in *Radio Emprende* interviewed Dr. Ignacio Luque Heredia, CEO of BSQ Solar, on July 21st.

<http://www.radioemprende.com/podcast-20150722--En-Espana-es-dificil-encontrar-ayudas-a-fondo-perdido>



Emprendedores is a daily program devoted to news on entrepreneurship. Eva introduced the REPHLECT project and HCPV technology to her audience. She also focused her interview on the background of BSQ Solar and its team.

REPHLECT at ES radio

Sep 5th, 2015

This time, it was Andrea Díez, conductor of the program *Euro Punto de Vista* (Euro Point of View), at *ES Radio*, one of the major Spanish radio stations, who wanted to know more about the REPHLECT project and interviewed BSQ's spokesman and CEO, Dr. Ignacio Luque Heredia. After introducing the content and objectives of the project, Andrea was specifically interested in the applications of BSQ's technology, whether utility-scale plants or distributed small scale.



REPHLECT at Radio Nacional de España

Sep 22nd, 2015

On September 22nd, Ana Rosa Alonso, conductor of the program *Marca España*, at *Radio Nacional de España*, Spain's national public radio service, provided an overview of the REPHLECT project and BSQ's HCPV technology, while interviewing BSQ's CEO Dr. Ignacio Luque Heredia.

<http://www.rtve.es/alacarta/audios/marca-espana/marca-espana-energia-renovable-placas-solares-mas-eficientes-22-09-15/3295402/>



SME Instrument "Welcome Day"

Brussels, 30th Sep 2015

BSQ was present at the "Welcome Day" for winners of SME Instrument Phase 2 held last September 30 in the Covent Garden building in Brussels, an event organized by the EASME (Executive Agency for SMEs) of the European Commission.

Mr. Bernd Reichert, director of SME Instrument program addressed the audience, the selected companies, in the following terms "...you are in the Champions League of European innovation, you are the best!".

During the meeting, representatives of EASME addressed different aspects of the projects, unveiling useful information about its prospects and the additional services and support that this Commission agency can provide. Participants also had the opportunity to exchange experiences with the coordinators of other selected projects, through previously arranged small discussion groups and a pleasant networking lunch.



REPHLECT Kick Off Meeting

Madrid, Oct 9th 2015

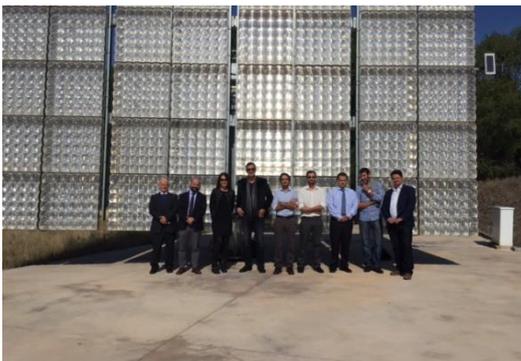
On October 9th, the official *Kick-Off Meeting* for the REPHLECT project was held in Madrid. Representatives from the collaborating parties, Tecnalia, University of Al-Akawayn, Astrom Technical Advisors, Octopux Consulting and BSQ Solar attended the event.

The meeting started in Tecnia's offices in Madrid where the attendees had the opportunity to introduce themselves to the rest of the team and speak about their respective companies and its background.

During the meeting, participants had the chance to learn more about the project from Dr. Ignacio Luque Heredia, CEO of BSQ Solar. Thanks to this talk, all the members obtained a better understanding of the products, the technology of BSQ as well as the scope and objectives of the project.



The meeting continued with a visit to BSQ's engineering and sales office close to the Madrid University Campus, and later to our test field nearby, where everybody was able to see and touch one of our running HCPV systems.



The meeting concluded with a team building lunch at the Eurostars Madrid Tower, where we enjoyed the view of the city and made a toast to the success of the collaboration.

New Factory in Toledo

Toledo, Sep 15th 2015



BSQ Solar has decided to move its factory to a new facility in the small town of Yeles, province of Toledo. We undertook the decision to increase our production capacity and bring the production unit near our engineering and sales office in Madrid, just 40km away.

In this new factory of 1500m², BSQ Solar plans to install its new Module Assembly Line (MAL) as well as its new automated Receiver Manufacturing Line (RML).

This new facility with a production capacity of more than 10MW/year should go into operation during Q2 2016.